



ANGLE

Preliminary Results for the year ended
30 April 2016

**Established Research Use Sales and
progressed first clinical application
in ovarian cancer**

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28 July 2016



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LSE AIM: AGL OTCQX: ANPCY

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- ❖ First sales achieved
- ❖ Analytical and clinical studies developed for FDA clearance
- ❖ Ovarian cancer clinical studies started
- ❖ Growing body of published evidence from third party cancer centres
- ❖ Strengthened IP position with patents granted out to 2034

Post year end

- ❖ CRUK contract for clinical trials
- ❖ Breast and prostate cancer results

Financial Results for the year ended 30 April 2016

	2016	2015
Statement of Comprehensive Income	£'000	£'000
Revenue	361	0
Cost of sales	(107)	0
Gross profit	254	0
Operating costs	(5,703)	(3,878)
Other income	22	9
Loss before tax from continuing operations	(5,427)	(3,869)
Statement of Financial Position		
	30Apr16	30Apr15
Trade and other receivables and tax	798	1,008
Inventories	376	197
Cash	3,764	8,443
Property, plant and equipment	455	423
Intangible assets	1,346	1,149
Total assets	6,739	11,220

Comments

- ◆ First sales achieved during the year
- ◆ Geomerics £0.7m received
- ◆ Cash position strengthened by post period end fundraising £9.6m net

Cancer Research UK: "One in two people born after 1960 in the UK will be diagnosed with some form of cancer during their lifetime."

- ❖ Each patient's cancer is different
 - ❖ Patient's cancer changes over time
 - ❖ Effective treatment requires personalised care
 - ❖ Reducing healthcare costs
- ❖ Major pharma developing more selective drugs:
 - Colorectal cancer KRAS- Erbitux (Merck Serono)
 - Lung cancer EGFR+ Iressa (AstraZeneca)
 - Breast cancer HER2+ Herceptin (Genentech)
 - Immunotherapies





Parsortix™ and the advantages of CTCs for liquid biopsy

	Solid tissue biopsy		Liquid biopsy	
Source	Primary tumor	Metastatic site	CTCs	cfDNA
Sample type	Intact cells	Intact cells	Intact cells	Fragmented DNA
Procedure	Invasive	Invasive	Non-invasive	Non-invasive
Sample accessibility	Not always accessible	Less accessible	Accessible with Parsortix	Accessible
Patient recovery time	Varies	Longer	None	None
Test costs	Varies	Higher	Lower	Lower
Test turnaround time	Varies	Longer	Shorter	Shorter
Repeatability	Varies - difficult	Very difficult	Easy	Easy
Molecular analysis	DNA	Yes	Yes	Yes
	RNA	Yes	Yes	Difficult
	Protein	Yes	Yes	No
Live cells	Cell culture	Yes	Yes	No
	Xenograft	Yes	Yes	No
Standard of care	Proven	Proven	Not yet proven	Not yet proven

◆ ANGLE's Parsortix™ system provides a unique product based solution where others are offering only a laboratory-service based approach

ANGLE is offering customers a Parsortix system for purchase comprising a desktop instrument and a one-time use consumable. Many competitor systems are so complicated that they have to offer a CLIA (certified laboratory) solution where the customer sends them the sample and they operate the system and provide a result. This approach is commercially less attractive as it requires large in-house investment, is less scalable and deprives the clinical customer of much needed revenue in processing the samples.



ANGLE's patented Parsortix system



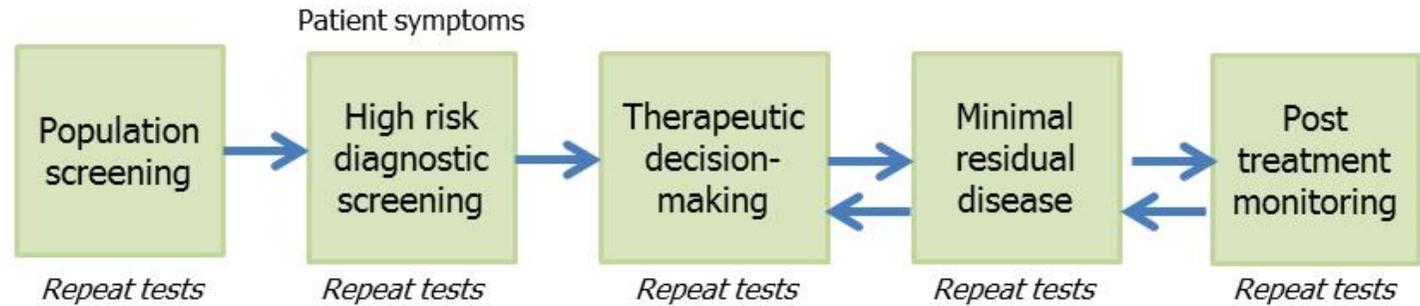
- ◆ Stepped, microscale cell separators for fluid flow and cell separation

- ◆ Granted patents: US, Europe, China, Canada, Australia
- ◆ Patent expiry: 2023 to 2034

- ◆ Manufactured under ISO13485 quality control system
- ◆ European CE mark



Far-reaching market potential



ANGLE targets

Research use

Screening trials

Basic and translational research
Drug trials

Clinical use

Ovarian triage
Prostate biopsy

Metastatic breast

Tissue sample provision

Platform feeding in to existing molecular analysis systems for applications in all cancers in all segments "Parsortix inside"



Growing research use sales

- ❖ Maiden sales achieved during the year
- ❖ Sales to multiple customers:
 - existing key opinion leaders transitioning to paying customers
 - leading cancer research centres
 - big pharma and immunotherapy companies
 - repeat customers and multiple instrument orders
 - first customer publishing results following their purchase of the system
- ❖ Cancer Research UK contract
 - routine clinical use
 - 10 clinical trials and 4 more planned
- ❖ Targeting sales to leading cancer centres
 - broaden range of users of the system additional posters, publications and clinical evidence
 - new clinical applications and companion diagnostics
- ❖ Installed base of 90 instruments and >17,000 samples processed

	Instrument	Cassette
Price ¹	£40,000	£100
Cost ¹	£12,000 ²	£17
Margin	70%	83%

1. Indicative. High margins allow flexibility in pricing for competitive advantage
2. Includes maintenance, technical support, sales and distribution

- ❖ Seeking to be first FDA cleared system for harvesting cancer cells from blood
- ❖ FDA clearance of the system first for metastatic breast cancer with ovarian cancer and other cancer types to follow
 - breadth of authorisation to provide flexibility in clinical deployment, allowing a range of downstream analytical procedures
 - base authorisation to which (i) additional cancer types and (ii) specific clinical uses can be added facilitating roll out across a wide range of applications
- ❖ Detailed analytical and clinical studies developed (ANG-002)
 - numerous technical, planning and ethics issues successfully addressed
 - 196 metastatic breast cancer patients and 196 matching HNV
- ❖ Three world class US cancer centres selected
 - patient accrual and clinical evidence to secure the FDA clearance
 - major customers in the future
 - Key Opinion Leaders in securing uptake of the Parsortix system once FDA secured
- ❖ Target for submission to FDA in CY17



Medical University of Vienna

- ◆ Highly successful patient study (n=65)
 - 100% specificity in primary epithelial ovarian cancer (no false positives)
 - 78/80% sensitivity with 7 RNA markers
 - 100% sensitivity with 30 RNA markers
- ◆ Parsortix results “sensational”
 - best CTC alternative only 24.5% sensitivity
- ◆ Clinical application in triaging patients with abnormal pelvic mass
 - to identify those at high risk of ovarian cancer
 - in US, 200,000 women p.a. have surgery on abnormal pelvic masses c. 10% have cancer
 - Medicare reimbursement of \$516/test
- ◆ Ovarian sales potential >£300m p.a.

Parsortix effectiveness compared to other tests

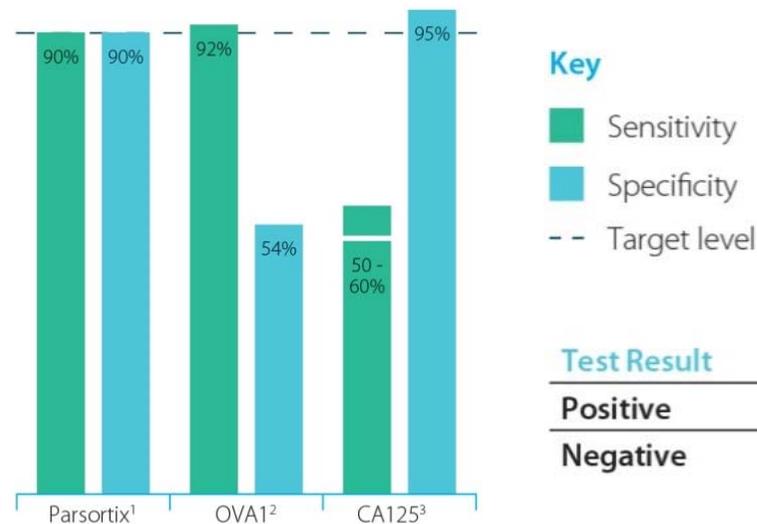
Sensitivity

The test correctly identifies those with the disease (true positive). A low sensitivity means the test may miss many people who have cancer (false negative).

Specificity

The test correctly identifies those without the disease (true negative). A low specificity means patients are told they may have the disease when they do not (false positive).

1 Target for clinical studies
 2 Vermillion Inc
 3 Patient.co.uk / Fritsche HA, et al. (1998). CA-125 in ovarian cancer: advances and controversy. Clinical Chemistry. 44(7):1379-1380



	Cancer	No cancer
Test Result	Sensitivity	Specificity
Positive	True Positive	False Positive
Negative	False Negative	True Negative



Clinical application

Ovarian cancer clinical studies

- ❖ 200 patient European study in progress (ANG-001)
 - Medical University of Vienna, Charité - Universitätsmedizin Berlin, Vivantes Klinikum Auguste Viktoria, and Vivantes Hospital Neukölln
 - target completion end CY16
- ❖ 200 patient United States study in progress (ANG-003)
 - University of Rochester Medical Center
 - target completion H1 CY17
- ❖ LDT test in Europe once study completed
 - based on hospital laboratories' own quality control systems
- ❖ Next step validation studies to enable unrestricted diagnostic device sales



Dr Eva Obermayr, Principal Investigator at the Medical University of Vienna
"The use of qPCR with the Parsortix system is both highly sensitive and specific and offers the potential for a liquid biopsy (simple blood test) to diagnose ovarian cancer. This would greatly improve the standard of the care that can be offered to women with this condition."



Clinical application under consideration

Non-invasive metastatic breast cancer biopsy

- ❖ Non-invasive, repeatable, lower cost, more effective
- ❖ Larger study to replicate the RNA-Seq comparison between biopsy of metastatic site and Parsortix liquid biopsy
- ❖ Multiple commercial opportunities
 - repeat biopsy allowing targeted treatment
 - tool for identifying drug targets in metastatic breast cancer
 - tool to assess the effectiveness of drugs under development in clinical trials
- ❖ Most common cancer in women - 1.7 million cases recorded in 2012 and 6.3 million women living with breast cancer. 20% to 30% will become metastatic



Julie E. Lang, MD, FACS, Director, USC Breast Cancer Program, Associate Professor of Surgery, Norris Comprehensive Cancer Center, University of Southern California

"As a breast cancer surgeon, I am very enthusiastic about the potential of liquid biopsy ... Our pilot data shows that potentially the same information can be obtained from a simple blood test using Parsortix as from an invasive tissue biopsy and indeed may be advantageous over invasive tissue biopsies in regards to the diverse sites of metastatic disease ..."

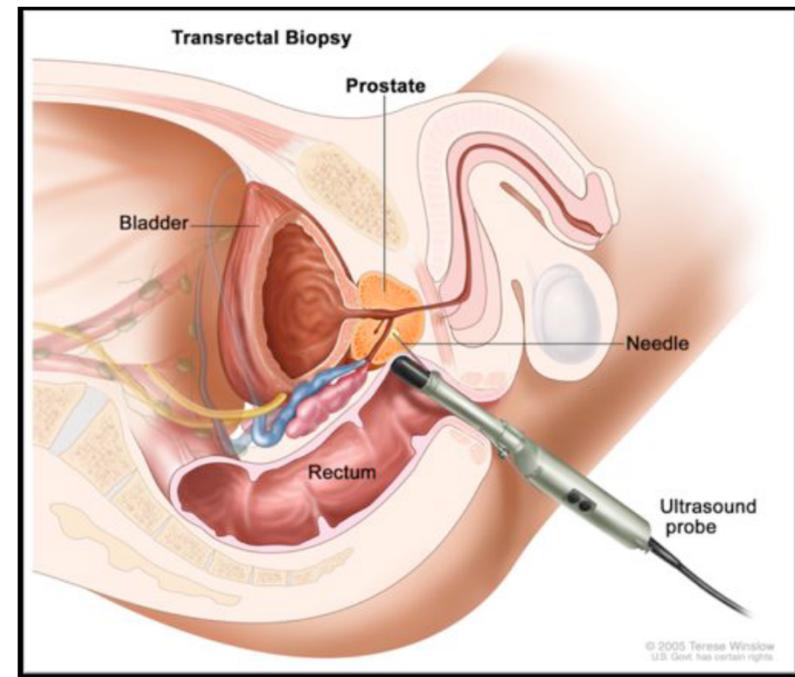
Non-invasive prostate biopsy

- ❖ Barts Cancer Institute new results
 - detected 100% of the metastatic prostate cancer patients (n=52)
 - detected 75% early stage including “active surveillance”

- ❖ Simple blood test before solid biopsy test
 - detect prostate cancer
 - assess the aggressiveness of the disease
 - patient risk stratification – differentiate between active surveillance (indolent) or intervention (aggressive)

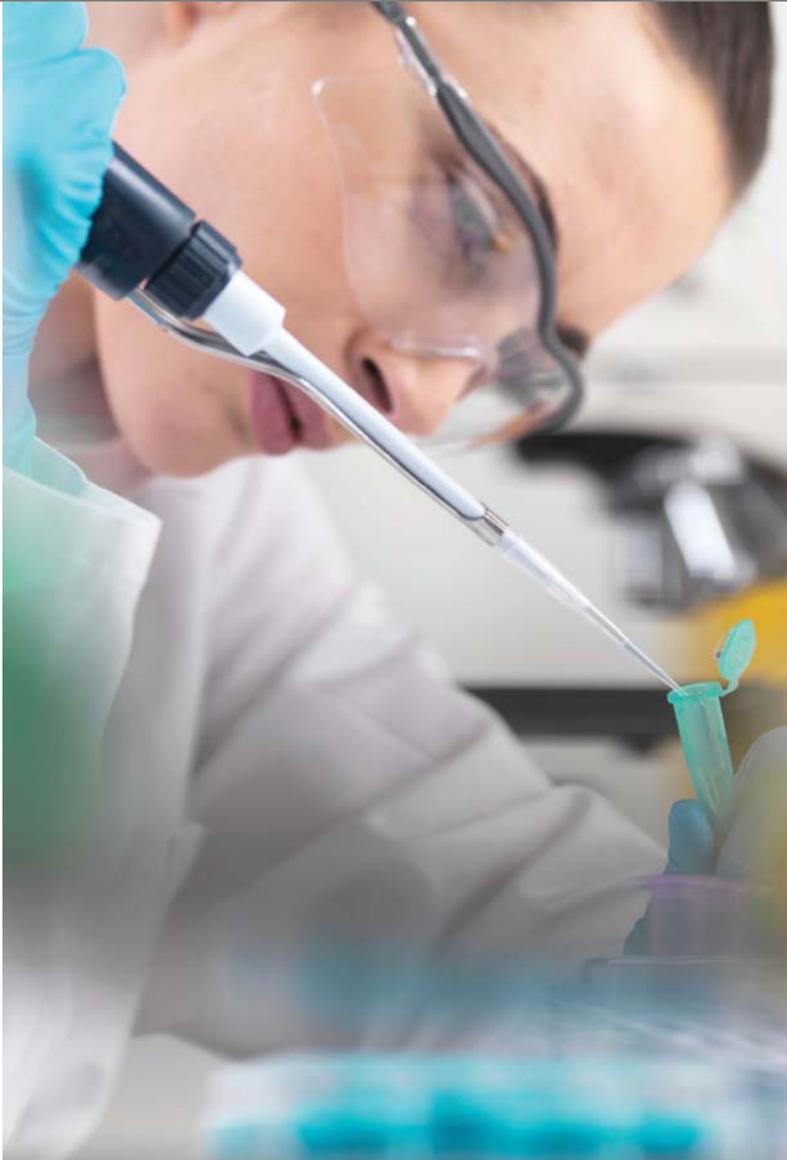
- ❖ Avoid surgical intervention
 - >1 million solid prostate biopsies p.a. in US
 - 75-80% no cancer and >50% with cancer “watchful waiting” / “active surveillance”
 - only 10% with cancer that needs treatment
 - painful, may miss cancer, can cause infection

- number of mesenchymal CTCs good correlation to Gleason score
- metastatic or localised: higher level of accuracy than Gleason score





How ANGLE intends to secure its market position



- ❖ Build research use sales
 - pipeline growing becoming system of choice
- ❖ Secure Level 1 data
 - ANG-001 and ANG-003 clinical studies
 - ANG-002 FDA studies
- ❖ Secure FDA clearance
 - extensive work in progress
 - first mover opportunity
- ❖ Prove ovarian cancer clinical application
 - triaging women with pelvic mass
- ❖ Evaluate opportunities in breast and prostate cancer



Parsortix™ patented system changing the paradigm in an emerging \$ multi-billion market

- ❖ High performance in ovarian, prostate, and breast cancers
- ❖ Growing research use sales with a clear competitive advantage
- ❖ CE Mark for indicated clinical use. FDA clearance in process
- ❖ Ovarian cancer first clinical application in development

~~MD Anderson
Cancer Center~~





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